



# REALTOR UPDATE

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## **ATTENTION BROKERS AND MANAGERS:**

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "Bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only. Thank you.

## **RESIDENTIAL PURCHASE AGREEMENT & ADDENDUMS (RPA) CLASS**

FREE Friday, February 20 from 10 – 12 noon at the Masonic Center with Instructor, Gov Hutchinson, C.A.R. Senior Legal Counsel. Do you have a complete understanding and knowledge about this most frequently used contract form? Come, learn and direct your questions to an attorney. FREE to AAR Members with \$10 refundable deposit required to save your place. Non-members are \$10. Walk-ins will be charged \$10.

## **PAY YOUR ANNUAL DUES AND FEES ON-LINE**

If you wish to use the AAR Internet Member Services (IMS) to pay dues for fees on-line you will need to use your original password issued to you when you joined for the Password log on - not the new PIN code that you created when you received your token. Please inform all agents about this understandable confusion.

## **ANNUAL REALTOR DUES ARE NOW PAST DUE**

As of February 1, REALTOR dues are now past due. REALTORS who have not yet remitted payment will incur a late fee. If payment is not received before February 20, the REALTOR will be expelled for non-payment. In order to reinstate, the expelled agent will be responsible to pay the initiation fee plus a \$30 C.A.R. late fee and the annual dues payment. Don't let this happen to YOU. Please remit your payment today!

## **SUPRA NEWS**

Having trouble with your key? Questions about functions? Call Supra with your questions at 1-877-699-6787.

## **TECH THURSDAY – Virtual Tours With Previsite**

Come to this FREE event and learn all about the innovative 2.0 technology to WOW your clients including a unique camera kit, web-based software, how to capture leads and a floor & wall to wall virtual tour. This amazing technology will be featured on Thursday, February 26 from 9 – 10:30 a.m. at the AAR office.

## **AAR ANNUAL DAY AT THE RACES**

The luck of the Irish will be with the AAR on Friday, March 13, 2009 as the REP Charitable Auxiliary takes to the Santa Anita Race Track for an afternoon of fun and fortune. Don't miss this great event. \$30 ticket includes lunch.

## **THE AAR FREE TECH AND BUSINESS EXPO**

Save the Date... Tuesday, April 21, 2009 from 9 a.m. – 3 p.m. for the AAR's 13 Annual Tech and Business Expo at the Santa Anita Race Track. Contracts for exhibitors are available at [www.TheAAR.com/Expo](http://www.TheAAR.com/Expo) or you may come into the AAR office. For more details call the AAR Office at 626-446-2115.

## **COMMERCIAL REAL ESTATE, INVESTMENT & DEVELOPMENT ANALYSIS SEMINARS**

Thursday, March 12 from 9:30 – 12:30 p.m. is the morning session and from 1:30 – 4:30 p.m. is the afternoon session with Instructor, Neil Osborne. \$35 per session or \$60 for both for AAR members. Morning session will address how to analyze and value income properties and development sites, etc. Afternoon session is in-depth real estate investment and cash flow analysis, How to analyze multiple choice investments and much more.

## **FREE COMMERCIAL MARKETING MIXER**

"Certified Commercial Investment Member (CCIM)" What it is, what are the benefits and tools provided and how it can help me to make more money? Thursday, February 19 at 11 a.m. at the AAR office. Free. Bring your commercial wants, needs and pitches to the Mixer.

## **2009 ENTERTAINMENT BOOKS AT AAR OFFICE**

These books make great closing gifts. The San Gabriel Valley edition is just \$20. Pick up a copy today and save big on groceries, dining out, sports, movies, hotels, etc.

### **NEW MEMBER ORIENTATION**

New Member Orientation will take place on Monday, March 16, 2009 beginning at 8:30 a.m. with a continental breakfast and concluding at 12:30 p.m. at the AAR office. Please be sure to bring your certificate of completion for the mandatory Ethics course with you to the Orientation.

New Policy as of May 1, 2007: \$50 Orientation Deposit will be refunded only if the agent attends the first scheduled Orientation. Questions, call the AAR office.

### **WINFORMS TRAINING**

FREE TO AAR MEMBERS – Wednesday, February 25

9:30 a.m. – 12 Noon – Introduction and Desktop training - At the AAR Office.

1:30 – 3:30 p.m. On-line training. It is recommended to attend both sessions.

### **ON-LINE CARAVAN REQUEST FORM**

Now you can submit your caravan request completely on-line via the AAR website at [www.TheAAR.com](http://www.TheAAR.com) Find the form, fill it out, submit the form and keep your receipt. It's just that easy!

