



REALTOR UPDATE

601 South First Avenue, Arcadia CA 91006
626 446 2115 PH 626 446 4072 FAX
contactus@theaar.com www.theaar.com

Andy Bencosme
Association President

Mary Rovarino
Executive Vice President

JANUARY - FEBRUARY 2009

ATTENTION BROKERS AND MANAGERS:

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "Bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only. Thank you.

REALTOR DUES ARE NOW DELINQUENT

Remit your annual REALTOR dues before January 30 to avoid a \$25 late fee. Don't risk losing the benefit of free WINForms and the C.A.R. Legal Hotline. Keep all your benefits and remit your payment today!

INCLUDE A \$99 CONTRIBUTION TO RAF (REALTOR Action Fund - political) AND HAVE A CHANCE TO WIN – One of two FREE trips to Sacramento for the California Association of REALTORS Legislative Day on June 3, 2009. The \$99 investment in your business will also make you a 2009 PEPster Member and entitles you to special quarterly invitations to FREE luncheons with interesting speakers from local cities or local legislators.

LOCK DOWN YOUR BUSINESS - PEPsters also can purchase up to 3 Supra Lockboxes for just \$100 plus tax! Or \$40 plus tax each (A savings of \$54!) The benefits are amazing!

BUMPER BOWLING

Saturday, February 7 starting at 8:30 a.m. with a continental breakfast and check in followed by prizes and fun. Cost is \$20 per person and just \$17 for youngsters under 14 (prices include shoes). New location this year is at Bowling Square Lanes on Baldwin Avenue in Arcadia. Remember...all proceeds go to local charities. Come out for a morning of fun!

TECH THURSDAY – LEARN THE MANY NEW FEATURES TO OUR MLS SYSTEM!

Thursday, January 22 from 9 – 10:30 a.m. at the AAR office. Learn about the driving directions, quick add contacts, smart search menus, growing search fields and many other new features to our MLS system. FREE to AAR members.

PROFESSIONAL STANDARDS/ GRIEVANCE ANNUAL TRAINING

The annual regional training for Grievance and Professional Standards is scheduled for Friday, February 6, 2009 at West San Gabriel Association of REALTORS. Grievance and Board of Directors training is scheduled for Friday, February 6 from 9 a.m. – 12 noon. Professional Standards training is also scheduled for Friday, February 6 from 1 p.m. – 4 p.m. Any REALTOR or BROKER interested in learning about the Grievance/Professional Standards process is invited to attend. Contact Maria @ the AAR office for more information.

"FHA – BACK TO BASICS"

Thursday, January 29 from 1 – 4 p.m. at the AAR Office, 601 S. First Ave., Arcadia. Are you informed about all the new changes and opportunities available through FHA financing? Come and learn about down payment assistance, less than 3% cash investment from buyers and much more. The seminar is brought to you courtesy of the AAR Education Committee and Larry Davis, PMAC Financing and Design Escrow...FREE for AAR Members (\$10 refundable deposit) and \$10 for non-Members.

"COMMERCIAL INVESTMENT OVERVIEW"

Tuesday, January 27, 2009 from 9 a.m. – 12 noon at the AAR office. Learn about career opportunities in commercial investment real estate, concepts and theories in commercial real estate, major commercial property types, an overview of commercial transactions, agreements and definitions, common forms and worksheets. Instructor is David Weinstein, CCIM, REALTOR Broker in Irvine. \$25 for AAR Members and \$35 for Non-Members.

ON-LINE CARAVAN REQUEST FORM

Now you can submit your caravan request completely online via the AAR website at www.TheAAR.com Find the form, fill it out, submit the form and keep your receipt. It's just that easy!

2009 ENTERTAINMENT BOOKS AT AAR OFFICE

These books make great closing gifts. The San Gabriel Valley edition is just \$20. Pick up a copy today and save big on groceries, dining out, sports, movies, hotels, etc.

NEW MEMBER ORIENTATION

New Member Orientation will take place on Monday, January 26, 2009 beginning at 8:30 a.m. with a continental breakfast and concluding at 12:30 p.m. at the AAR office. Please be sure to bring your certificate of completion for the mandatory Ethics course with you to the Orientation.

New Policy as of May 1, 2007: \$50 Orientation Deposit will be refunded only if the agent attends the first scheduled Orientation. Questions, call the AAR office.

PEPSTER LUNCHEON

FREE luncheon to all REALTORS who contributed the \$99 to the REALTOR Action Fund. Wednesday, February 11, 2009 from 11:45 a.m. – 1:30 p.m. at the Santa Anita Golf Club- Sunset Room, 405 W. Santa Anita Ave. If you would like to attend the luncheon and did not contribute the \$99 REALTOR Action Fund you can pay \$25 and be a guest to attend the luncheon or you can pay \$50 for REALTORS who contributed \$49 to the REALTOR Action Fund or you can pay \$99 for REALTORS who have not contributed to the REALTOR Action Fund for 2009. Learn the Impact of short sales and REO's, and what we can do about them. Reservations are required, please fill out the form and fax or mail it in. Visit our website for more information www.TheAAR.com or call Maria at 626-446-2115.

