



REALTOR UPDATE

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ATTENTION BROKERS AND MANAGERS:

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "Bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only.

N.A.R. "SIGNATURE SERIES" COMMERCIAL CLASS

A special class to be presented for the first time in the entire San Gabriel Valley, the Signature Series will be held on Friday, September 19 from 8:30 a.m. – 5 p.m. at the Courtyard Marriott Hotel in Monrovia. The class will be presented by nationally known speaker, Bob McComb, co-creator of Top Dogs, the acclaimed commercial training program. The course includes continental breakfast, luncheon, networking and afternoon snack. Registration is \$125 for AAR members and \$150 for non-members. Register today!

Morning Session – Overview: Commercial Real Estate Fundamentals
Afternoon Session – Property Valuation and Financing Fundamentals

"SafeMLS TOKENS" ARE COMING - September 24

Data security is a challenge! Through unauthorized methods, many people have access to sensitive information stored within the MLS listing. Beginning on September 24, MRMLS is implementing the SafeMLS Token, a proven security technology that has been in use by millions in the private industry and government for over a decade. Active members of MRMLS will be issued their "Token" free of charge beginning on September 24.

FOURTH QUARTER MLS FEES!

Fourth Quarter MLS fees are due by Tuesday, September 30. Fourth Quarter MLS statement was sent out via e-mail on August 29. AAR members have various methods to make payments. Print out the invoice and return it with your check, make payment via the AAR website, use the AAR auto pay method or call in a credit card to the AAR office. Pay TODAY!

ANNUAL INSTALLATION DINNER/DANCE

Mark your calendar for Friday, December 5 and plan to attend the Annual Installation of AAR Officers and Directors Dinner/Dance at Courtyard Marriott Hotel in Monrovia. Tickets will soon be on sale. Come by the AAR office to purchase your tickets.

SUPRA NEWS

The annual lease statement for the Supra Lockbox Key was sent out and was due on September 1. Please pay your bill today before getting deactivated on September 23. You can pay online at awp.gesecurity.com, over the phone at 1-877-699-6787 option 2, or if preferred, you can call a billing representative at the same number, Monday through Friday, 6 am – 5 pm Pacific Standard Time. Hurry and pay TODAY!

COMMERCIAL MARKETING MIXER

Thursday, September 18, 2008 the AAR Commercial/Investment Marketing Mixer invites all REALTORS to attend their informational session at 11 a.m. at the AAR office. The subject this month will be on "The Nick and Knacks of Commercial Lease Negotiations". During this session you will understand the possibilities of strong and creative commercial lease negotiations as a landlord and as a tenant representative and much more. FREE to REALTORS who are currently members in good standing and AAR Affiliate Members.

CARETS IS COMING – (California Real Estate Technology Services) – October 1st

Starting on October 1, CARETS will be implemented and data from five regional MLS's in Southern California will be available at your fingertips using the current Matrix system with no additional fees! Data from MRMLS, CRISNet, SoCalMLS, iTech, and CLAW will be aggregated into our data and 100% accessible to all MRMLS Participants and Subscribers. There will be one set of IDX Rules, and one common standard for data violations, MLS Rules and Regulations and enforcement. What a great benefit to all!

SUPRA D-KEY EXCHANGE COMPLETED

SUPRA ANNUAL LEASE STATEMENT - MAILED BY SUPRA – Pay the annual lease to Supra via mail or credit card. We strongly advise you to subscribe to the insurance for just \$25 with your annual Supra lease payment. Cost to replace a lost or stolen ActiveKEY is \$249! Take the insurance for just \$25 per year! The D-Key and the AEII lockboxes (gray) are both obsolete and will no longer work.

PEPSTER LUNCHEON

FREE luncheon to all REALTORS who contributed the \$99 to the REALTOR Action Fund. Thursday, September 25, 2008 from 11:45 a.m. – 1:30 p.m. at the Santa Anita Golf Club- Sunset Room, 405 S. Santa Anita Ave. If you would like to attend the luncheon and did not contribute the \$99 REALTOR Action Fund, you can pay \$25 and be a guest to attend the luncheon or you can pay \$50 for REALTORS who contributed \$49 to the REALTOR Action Fund or you can pay \$99 for REALTORS who have not contributed to the REALTOR Action Fund for 2008. This month's topic will be on the Second City Summit with Arcadia. Reservations are required, please fill out the form and fax or mail it in. Visit our website for more information www.TheAAR.com or call Maria at 626-446-2115.

TECH THURSDAY

On Thursday, September 25, 2008 from 9 – 10:30 a.m. at the AAR Office, you will learn all about Building Your Internet Presence, Blogs, Photo Sharing, Social Networking and much more. Free to AAR members. Call the AAR office and reserve your place today.

AAR IS OFFERING A BUS TO THE C.A.R. EXPO

Wednesday, October 15, the AAR will be providing their members with a bus to the Long Beach Convention Center. The bus leaves the Masonic Center parking lot at 9 a.m. and returns by 6 p.m. A \$10 fee is required in order to reserve your spot. Remember to register, please fill out the attached flyer and fax it in TODAY!

FREE WINFORMS TRAINING Wednesday, September 17, 2008

Learn all about WINForms Introduction/Desktop and Online. WINForms Introduction and Desktop are from 9:30 a.m. – 12:30 noon and WINForms Online will be from 1:30 p.m. – 3:00 p.m. at the AAR office. It is free to AAR members and \$25 for non-members. Reservations are required to ensure the correct number of handouts. Bring your laptop if you have one. It is recommended to attend both sessions.

TIME TO SIGN UP FOR A COMMITTEE

It's that time of the year to consider serving your Association for the year 2009. Choose from the many AAR Committees and make a difference in your future and the future of the AAR. Sign-ups can be submitted throughout the month of September and October. Sign up sheets are available at the AAR office.

NEW MEMBER ORIENTATION

New Member Orientation will take place on Monday, October 20, beginning at 8:30 with continental breakfast and concluding at 12:30 p.m. at the AAR office Please be sure to bring your certificate of completion for the mandatory Ethics course with you to the Orientation.

New Policy as of May 1, 2007: \$50 Orientation Deposit will be refunded only if the agent attends the first scheduled Orientation. Questions, call the AAR office.

FREE ETHICS CLASS

Wednesday, October 15 from 1 – 4 p.m., the AAR will offer a free Ethics video for members who are required to attend an Ethics class before new member Orientation. DRE credit is available with the video for \$15 but is optional. Free Ethics training that also meets this requirement can also be obtained on the N.A.R. website at

www.REALTOR.Org

