

The Techniques for Analyzing Investment Real Estate

Commercial Success Series 103



September 10, 2010

9:00 a.m. ~ 12:00 p.m.

Arcadia Association of REALTORS

601 South First Avenue

Arcadia, CA 91006

(626) 446-2115

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Arcadia
Association of Realtors®



Continental breakfast will be
provided by LaRocca Inspections

Course Fee is \$25



David Weinstein is a CCIM and the broker of Charter Land Company. He has over 30 years experience in commercial real estate and has assisted clients including pension funds, national home-building companies and private investors. His teaching methods takes complex concepts and material and make them easy to understand.

CIEA is skill based education...

Topics to be covered:

- Become a leader in your marketplace by understanding complex investment analysis techniques
- Value property using "Discounted Cash Flow Analysis"
- Accurately calculate Rate of Return (IRR) to compare investment properties
- Answer the most frequently asked investor questions

**Attendees must bring an HP10BII
financial calculator to this class**

REGISTRATION REQUIRED

NAME: _____ AGENT# _____

EMAIL: _____ PHONE#: _____

METHOD OF PAYMENT:

_____ CHECK

_____ VISA

_____ MASTERCARD

CARD#: _____ CID#: _____ EXP. DATE: _____

SIGNATURE: _____