

# Arcadia

Association of Realtors®

## Education Committee

Presents...

### “GA-101 AVOIDING CLOSING KILLERS”

4 Hours DRE Credits – Sponsor # 4808-1001

Tuesday, September 21, 2010

Arcadia Association of REALTORS

601 First Ave.

Arcadia, CA 91006

Time: 9:00 a.m. to 1:00 p.m.

Check In and Continental Breakfast – 8:30

AAR Members: Free (\$10 Refundable Deposit Required)

Non-Members: \$25

Register On-line @ <http://ims.TheAAR.com>

Breakfast sponsored by  
CUTCO Logo Gifts

Pre-Registration Required  
- No Walk Ins

**Course Objective: To inform agents about the most common government affairs issues. Some of the topics that will be covered are:**

- |                          |                             |
|--------------------------|-----------------------------|
| ? Rent and Price Control | ? Transfer of Taxes         |
| ? Sign Restrictions      | ? Growth Restrictions       |
| ? Land Use Decisions     | ? Predatory Lending         |
| ? Property Restrictions  | ? Assessment Districts      |
| ? Tenancy Restrictions   | ? Right-to-Vote Initiatives |

Instructor: Chip Ahlswede has served as Chairman of the California and National Association of REALTORS Government Affairs Director Committees, is a Certified REALTOR Executive (RCE) and has worked with local governments and local Association of REALTORS for many years. His expertise in this arena will enlighten REALTORS about how issues that government undertakes will affect their business, their clients and the community.

\*\*\* \$10 REFUNDABLE DEPOSIT REQUIRED \*\*\*

#### AAR Members

Register On-line @

<http://ims.TheAAR.com>

(Agent # and password needed to register)

#### Non-Members

Call Robin at

626-446-2115

Register On-line @ <http://ims.TheAAR.com>