



Commercial / Investment Committee

Proudly Presents

Commercial Marketing Mixer

Thursday, February 2, 2012

Location: Arcadia Association of REALTORS®

Time: 11:00 a.m. to 12:30 p.m.

Cost: Free

The Mixer is open to AAR Affiliates only & REALTORS® who are current members of any REALTOR® Association. Please present your business card at the door to verify your membership. Also bring 100 flyers of your properties.



Refreshments will be provided by Julie Arballo with Wells Fargo.

SUBJECT

“Financing Commercial Investment Property From a Lender’s Perspective”

Presenter: Laurie Hand, Senior Real Estate Specialist, Wells Fargo

Join us to learn about:

- What makes a property and client lendable
- What lenders are looking for while looking at financials and lease agreements
- What type of properties are considered more of a challenge to finance.



Come and learn about these points and more at the mixer!!!