



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

Listing Information:

*Price: \$ _____

Low Range Price:
\$ _____

*Listing Type:

- Exclusive Agency
- Exclusive Right with Exception
- Exclusive Right To Sell
- Net
- Open
- Probate

*Service Type:

- Full service
- Limited Service
- Entry Only

Address Information:

*Street #: _____ Street Direction: _____ *Street Name: _____ Street Suffix: _____

*Area:(see attached list): _____ *County: _____

*City: _____ *State: _____ *Zip: _____

*Cross Street: _____ *Thomas Guide Number: _____

Other:

Motivation For Selling: _____

Want: _____

Features:

*Terms:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> All Inclusive Trust Deed | <input type="checkbox"/> Contract | <input type="checkbox"/> Owner Will Carry | <input type="checkbox"/> Trade |
| <input type="checkbox"/> Cal Vet Loan | <input type="checkbox"/> Exchange | <input type="checkbox"/> Real Estate Owned | <input type="checkbox"/> Trust Conveyance |
| <input type="checkbox"/> Cash | <input type="checkbox"/> Fannie Mae | <input type="checkbox"/> Short Pay/Subject to Lender | <input type="checkbox"/> VA Loan |
| <input type="checkbox"/> Cash To Existing Loan | <input type="checkbox"/> Freddie Mac | <input type="checkbox"/> Subject To Court | <input type="checkbox"/> VA No Loan |
| <input type="checkbox"/> Cash to New Loan | <input type="checkbox"/> Lease Option | <input type="checkbox"/> Subject To Other | <input type="checkbox"/> VA No No Loan |
| | <input type="checkbox"/> Owner May Carry | <input type="checkbox"/> Submit | |

Property Description: The Property Description shall be used to describe the property. Physical and aesthetic characteristics of the property only. All text must be entered in the English language ONLY. The following are not allowed to appear in Property Desc.: Gate/Alarm Codes Lock box Combo, FSBO, Vacant, E-mail Addresses, Website Addresses, Phone Numbers, Agent, assistant, co-list or owner names, any language that violates Fair Housing/HUD guidelines.

Virtual Tour: The Virtual Tour field shall contain ONLY a live link to a Virtual Tour of the property. The Virtual Tour may not include such things as: agent/broker photos, agent/broker names, phone numbers, website address, e-mail addresses or advertising other than about the property, No messages or solicitation of any kind. (i.e. <http://www.google.com>).



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

Additional: Business Information

Business Type:

- Automotive/Services Stations
- Beauty
- Coin Operated
- Convenience Market/ Dairy/Supermarket
- Distribution/Wholesale
- Dry Cleaners

- Food Services
- Gift/Florist/Card Shops
- Liquor Stores
- Manufacturing
- Other- See Remarks
- Retail
- Services - General

- Services - Office/Professional
- Tavern/ Cocktail Lounges
- Video

Type of Lease:

- Full Service Gross
- Gross
- Modified Gross
- Other
- Percentage
- Triple Net

Monthly Rent: \$ _____ **Sqft:** _____ **Lease/Sqft:** _____ **Lease Expiry Date:** _____
Lease Deposit: \$ _____ **Pct Lease:** _____ **Renewal Option:** _____
Equipment in Rent: _____
Contracted Lease Equipment: _____

Number of Employees:

Full: _____ **Part:** _____ **Total:** _____

Other:

How Long Est.: _____ **With Present Owner:** _____ **Avg Customer Count:** _____ **Owner Work Hrs/Wk:** _____
Owner Train _____ **Parking Spaces:** _____ **Days/Hrs Open:** _____
 Yes
 No
Avg Mark Up: _____ **Storage Facility:** _____ **Water:**
 District Private
 Other Well

Balance Sheet:

Assets

Cash: _____
 Inventory: _____
 Accts Rec: _____
 Equipment: _____
 Leasehold: _____
 Real Est: _____
 Other: _____
 Total: _____

Liabilities:

Accounts Payable: _____
 Accrued Expense: _____
 Long Term: _____
 Total: _____
 Retained Earn: _____

Annual Expense:

Total Rent: _____
 Insurance: _____
 Advertising: _____
 Accounting: _____
 Supplies: _____
 Telephone: _____
 Taxes: _____
 Licenses: _____
 Equipment Rental: _____
 Repairs: _____
 Payroll: _____
 Payroll Tax: _____
 Other: _____
 Other: _____
 Other: _____
 Total Expense: _____

Annual Income Statement:

Gross Sales: _____
 Cost of Sales: _____ -
 Gross Profit: _____ =
 Total Expenses: _____ -
 Net Income: _____ =
Adjustments:
 Owner's Salary: _____
 Manager's Salary: _____
 Interest: _____
 Depreciation: _____
 Fringes: _____
 Adjustment: _____
 Adjusted Net Income: _____



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

Price Includes:

CNTC: _____

Equipment: _____

Lease Value: _____

Goodwill: _____

Licenses: _____

Real Estate: _____

MCA: _____

Inventory: _____

Other 1: _____ Other Description: _____

Other 2: _____

Total Price Includes: _____

Price Includes:

Gross Profit: _____

- Total Expenses: _____ + Adjusted Net Income: _____

Cash Flow: _____ / (DP+ CC): _____ = % R.O.I. : _____

Principal: _____ - Debt Service: _____

+ Interest: _____

7. Office (Continued on page 4)

Listing Information:

*List Date: _____ *Expiration Date: _____

*Selling Office Compensation: _____ *Dual Var/Rate of Commission:

Call For Information

No

See Remarks

Yes

*Showing Instructions:

Appointment Only Gate Pass

Call First Key In Listing Office

Call Listing Office Restricted Access- Call Listing Agent

Direct See Remarks

Drive By Subject To Inspection

Office Comments: _____



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

7. OFFICE (Continued from page 3)

Owner Information

Occupant Name: _____

Showing Phone#: _____

(____)_____-_____

Agent Information

* List Agent Public ID: _____

*Email Address 2: _____

* List Agent Name: _____

* Home Phone: _____

*Fax: _____

*Cell: _____

*Pager: _____

*Email: _____

*Office Name: _____

*Office ID: _____

*Phone: _____

*Fax: _____

Co-List Agent Public ID: _____

(Information below is required if there is a Co-List Agent)

* Co-List Agent Name: _____

* Home Phone: _____

*Fax: _____

*Cell: _____

*Pager: _____

*Email: _____

*Office Name: _____

*Office ID: _____

*Phone: _____

*Fax: _____

8. MLS

MLS

*Free Internet Ad:

- Yes
- No

*Send Address:

- Yes
- No

Listing Paid:

- Yes
- No

Photo Information:

*Photo Information:

- Map, Sketched, or Photo Submitted
- User Will Upload their Own Photo

Broker Loaded:

- Yes
- No

Photo Notes: _____



Listing Input Form: Business Opportunity

AREA (listed in alphabetical order)

601 ALHAMBRA	224 HOMELAND	699 OUT OF AREA
604 ALTADENA	247 TEMESCAL VALLEY	213 PALA ROAD/RED HAWK
221 ANZA/AGUANGA/WARNER SPRINGS	222 IDYLLWILD	646 PASADENA (NE)
605 ARCADIA	633 INDUSTRY/LA PUENTE/VALINDA	645 PASADENA (NW)
287 ARROWHEAD AREA	634 LA CANADA FLINTRIDGE	648 PASADENA (SE)
606 ATWATER	635 LA CRESCENTA/GLENDALE/ MONTROSE & ANNEX	647 PASADENA (SW)
607 AZUSA	204 LA CRESTA/SANTA ROSA WEST	229 PERRIS
608 BALDWIN PK/IRWINDALE	684 LA VERNE	649 PICO RIVERA
263 BANNING/BEAUMONT/CHERRY VALLEY	234 LAKE ELSINORE EAST	687 POMONA
205 BEAR CREEK	239 LAKE ELSINORE SOUTH	235 QUAIL VALLEY
289 BIG BEAR AREA	673 LAKE VIEW TERRACE	688 RANCHO CUCAMONGA
265 BLOOMINGTON	241 LAKE ELSINORE WEST	285 RECHE CANYON
609 BRADBURY	677 LINCOLN HTS	268 REDLANDS
610 BURBANK	267 LOMA LINDA	272 RIALTO
236 CANYON LAKE	637 LOS FELIZ	252 RIVERSIDE
681 CHINO	212 LOS RANCHITOS/SANTIA RANCHOS/ CHAPARRAL RANCHOS	225 ROMOLAND
682 CHINO HILLS	698 LYTLE CREEK	651 ROSEMEAD/S. SAN GABRIEL
683 CLAREMONT	231 MEAD VALLEY	627 ROSSMOYNE & VERDU WOODLANDS
273 COLTON	242 LAKE ELSINORE NORTHEAST	652 ROWLAND HEIGHTS
248 CORONA	210 MEADOWVIEW	288 RUNNING SPRINGS AREA
215 COUNTRY ROAD	227 MENIFEE	220 SAGE
614 COVINA	284 MENTONE	274 SAN BERNARDINO
286 CRESTLINE AREA	216 MESA GRANDE/BELLA VISTA/MESA HIGHLANDS	689 SAN DIMAS
616 DIAMOND BAR	251 MIRA LOMA/JURUPA VALLEY	654 SAN GABRIEL
617 DUARTE	639 MONROVIA	655 SAN MARINO
618 EAGLE ROCK	685 MONTCLAIR	203 SANTA ROSA SOUTH/TENAJA
675 EAST LOS ANGELES/CITY OF COMMERCE	674 MONTEBELLO	672 SHADOW HILLS
619 EL MONTE	679 MONTECITO HEIGHTS	656 SIERRA MADRE
621 EL SERENO	676 MONTEREY HILLS	671 SILVER LAKE
264 FONTANA	641 MONTEREY PARK	657 SO. EL MONTE
290 FOREST FALLS AREA	259 MORENO VALLEY	658 SO. PASADENA
219 FRENCH VALLEY	680 MOUNT WASHINGTON	228 SUN CITY
232 GAVALIN HILLS	693 MT BALDY	659 SUNLAND/TUJUNGA
623 GLASSEL PARK	208 MURRIETA EAST	209 TEMECULA NORTH
207 GLDEN TRIANGLE/CALIF OAKS	206 MURRIETA WEST	211 TEMECULA SOUTH
246 GLEN IVY/ALBER HILL	678 N. WHITTIER	201 TEMECULA WEST
624 GLENDALE-CHEVY CHASE/E. GLENOAKS	250 NORCO	661 TEMPLE CITY
626 GLENDALE-NORTHWEST	642 NORTH HOLLYWOOD	690 UPLAND
628 GLENDALE-SOUTH OF 134 FWY	245 LAKE ELSINORE NORTH	214 VALLE DE LOS CABALLOS/LOMA VISTA
629 GLENDORA	283 NORTH SAN DIE COUNTY	668 WALNUT
217 GLENOAKS HILLS	230 NUEVO/JUNIPER FLATS	669 WEST COVINA
233 GOOD HOPE	218 OAKRIDGE RANCHES/TUCALOTA/ VALLEY/GLENOAKS COUNTY	202 WESTSIDE DELUZ/SANDIA/RANCHOS/ SANTA ROSA GROVES
266 GRAND TERRACE	686 ONTARIO	670 WHITTIER
631 HACIENDA HEIGHTS		240 WILDOMAR
223 HEMET/SAN JACINTO		226 WINCHESTER
276 HIGHLAND		269 YUCAIPA/CALIMESA
632 HIGHLAND PARK		