



REALTOR UPDATE

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ATTENTION BROKERS AND MANAGERS:

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only. Thank you.

HAPPY HOLIDAYS FROM YOUR AAR OFFICERS, DIRECTORS AND STAFF

Wishing you a very happy holiday season and much success and prosperity in the New Year ahead.

EARLY BIRD DRAWING

All REALTORS should have received their annual dues statement in the mail last week. If you did not receive a statement, contact the AAR office immediately. Pay your dues before December 31 and your name will be entered into a contest to win great prizes - \$100 gift card - \$75 gift card or \$50 gift card. Remit your payment before 12/31 and you could win BIG.

2008 ANNUAL DUES

All REALTOR members of the Arcadia Association of REALTORS should have received the annual REALTOR dues statement in the mail. As you review the statement, you will probably notice that the fees have increased slightly. This increase is not from the Arcadia Association. The increase is from the National Association of REALTORS in the amount of \$16. The AAR has not increased any fees whatsoever. The AAR dues and fees for 2008 are exactly the same as they were in 2007. Your Association is committed to bringing each and every member the best possible service, education, training, and products at the most reasonable fees. In fact, last year the AAR significantly reduced our quarterly MLS fees. Again, we thank you for your continued support and dedication to the Arcadia Association. If you have any questions, please feel free to contact any of the AAR leadership or staff.

**THE ASSOCIATION OFFICE WILL CLOSE AT
2:00 P.M. ON TUESDAY, DECEMBER 18, 2007.**

FREE HOLIDAY BREAKFAST

Wednesday, December 19 at the MLS Weekly Caravan meeting. Join with your fellow REALTORS and Affiliate members to celebrate the upcoming holiday season. Breakfast will be served at 8 a.m. preceding the 8:30 a.m. caravan meeting.

MLS FEES DUE JANUARY 1

The AAR first quarter 2008 MLS fees were e-mailed to all Participants and Subscribers two weeks ago and are due and payable on January 1. To avoid a late fee, make your payment as soon as possible.

HOLIDAY SPECIAL

During the month of January, the \$100 application fee for all new members will be waived. This is the AAR's way to express "welcome" in the new year. Don't wait. This offer is good only during the month of January. ...brought to you courtesy of the AAR Membership Committee

ASSOCIATION OFFICE CLOSED

The AAR Association Office will be closed on Monday and Tuesday, December 24 and 25 in observance of the Christmas Holiday.

The AAR Association Office will be closed on Monday and Tuesday December 31 and January 1 in observance of the New Year.

AAR STORE CLOSED

Wednesday, January 2, 2008 from 8:30 a.m. – 11:00 a.m. the AAR store will be closed for inventory.

FREE WINFORMS TRAINING Wednesday, January 16, 2008

Learn all about WINForms Introduction/Desktop and Online. WINForms Introduction and Desktop are from 9:30 a.m. – 12:30 noon and WINForms Online will be from 1:30 p.m. – 3:00 p.m. at the AAR office and is free to AAR members and \$25 for non-members. Reservations are required to insure the correct number of handouts. Bring your laptop if you have one. Attend one or both classes.

OnlineEd – A NEW AAR MEMBER BENEFIT

OnlineEd provides the AAR members with a discount for their education. OnlineEd offers continuing education, license training and career development courses completely online. They enjoy a 98% approval rating from their students as well as the many real estate schools and community colleges that use their material. The California Department of Real Estate and other State jurisdictions have called them on numerous occasions to tell them that they have some of the very best material available. Log on to the AAR website, the link will be located on the left side under pay your dues Online. Click on the link and view all the quality courses available to you at a discount price.

NO MLS CARAVAN 12/26/2007 and 1/2/2008

There will be NO MLS Caravan Meeting on Wednesday, December 26 and January 2. Caravan Meetings will resume on Wednesday, January 9. All are invited to attend and participate in these valuable free marketing sessions for REALTORS held each week at the Masonic Center, 50 W. Duarte Rd. in Arcadia from 8:30 – 9:30 a.m.

BECOME A PEPSTER

The AAR Annual dues billing will soon be sent out to all current members. Pay \$99 on the REALTOR Action Fund with your annual dues and you will be included in all the PEPster events for 2008. It's just that easy. Free informative luncheons, meet and greet city officials, state legislators and other prominent leaders for a minimal amount of just \$99 per year. In addition, if you make your 2008 contribution before December 31, your name will be entered into a contest to win one of two free trips to Sacramento in June for the California Association of REALTORS Legislative Day. There you will visit the Capital, meet face to face with our state legislators and enjoy the company of your fellow REALTORS. Become a PEPster in 2008!

NEW MEMBER ORIENTATION

Orientation for new members will take place on Tuesday, January 15 from 9:00 a.m. – 12:30 p.m. at the AAR office. Please be sure to attend and bring your certificate of completion for the mandatory Ethics course with you to the Orientation. Arrival is at 8:30 a.m.

FREE ETHICS CLASS

Wednesday, January 9 from 1 – 3:30 p.m., the AAR will offer free Ethics video for members who are required to attend an Ethics class before new member Orientation. DRE credit is available with the video for \$15 but is optional. Free Ethics training that also meets this requirement can also be obtained on the N.A.R. website at www.REALTOR.ORG

AAR TECH AND BUSINESS EXPO

Save the date...Tuesday, April 22, 2008 for the AAR's 12th Annual Tech and Business Expo to be held at the Santa Anita Race Track. Contracts for exhibitors will be available soon. More details to follow.

SHOP ON-LINE AT THE AAR WEB STORE

Sign on to www.store.car.org and enter code FREESHIP in the coupon code field upon checkout. Your order will be shipped free to your home or business address; whichever you choose. Free shipping for all your real estate needs. Another great benefit from the Arcadia Association of REALTORS.

NEW C.A.R. LEGAL MEMORANDUM

C.A.R. Member Legal Services has published a revised legal article, Giving Notice to Employees About the Presence of Asbestos (November 20, 2007), Errors and Omissions (E&O) Insurance for REALTORS (November 15, 2007), Buyer-Broker Agreements: Q&A for Consumers (October 30, 2007) and Member Legal Services has published five new disclosure charts for 2008. These are available on the C.A.R. website at www.car.org under Legal and then What's New.

