



REALTOR UPDATE

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ATTENTION BROKERS AND MANAGERS:

Reminder: The Broker or manager of each office is the only REALTOR of an office who receives a hard copy of this "REALTOR Update". Please share the information contained in this "bulletin" with your agents at an office meeting or via voice communication. Agents receive the "Update" via e-mail only. Thank you.

ANNUAL AAR INSTALLATION DINNER/DANCE **December 1**

Mark your calendar for Friday, December 1 and plan to attend the Annual Installation of AAR Officers and Directors Dinner/Dance at The Castaway Restaurant in Burbank. Tickets are now on sale and may be purchased at the AAR office.

SALSA DANCE LESSONS

Complimentary Salsa dance lessons sponsored by Central Escrow, Inc. is held for all attendees of the Arcadia Association of REALTORS Installation Dinner at Zapata Vive Restaurant, 101 S. First Ave., Arcadia, every Wednesday until November 29th from 4:30 p.m. - 6:00 p.m. Please contact Ivonne Tantisari for more information at 626-688-4562.

COMMERCIAL MARKETING GROUP

Thursday, November 16 at 11 a.m. - 12 noon the AAR Commercial/Investment Marketing Group invites all REALTORS to attend their informational session and marketing group followed by a no-host luncheon. The subject this month will be on The Fact and Experience of Commercial Transaction and Live Case Sharing. Topics that will be covered are Apartment building, Leasing, Medical office building and Shopping Center and management.

APPRECIATION LUNCHEON

This special luncheon is to recognize and honor our indispensable, hard-working Committee Chairmen and their Brokers and the AAR's very energetic Affiliate Members who specifically and actively have contributed generously of their time, finances and/or talents in order to assure that each and every event presented by the Association during the year is a tremendous success.

Our sincere thanks to you all from the entire Membership of the Arcadia Association of REALTORS. Please join us on Friday, November 17, @ 12 Noon to acknowledge all these generous members @ the Santa Anita Golf Course. FREE to invited honorees and \$25 for guests.

COMMERCIAL/INVESTMENT SEMINAR

Monday, November 20 from 8:15 a.m. - 4:30 p.m. at the AAR office is the next commercial seminar, "Selling Income Property Successfully" with Instructor, Richard Lombardi. The course is DRE approved for 8 hours of continuing education credits. It covers topics such as: The listing and selling process, the annual property income data for, before and after tax cash flow analysis and much more. AAR member and non-member price is just \$135. Visit the AAR website for more information or call the office at (626) 446-2115.

NO MLS CARAVAN 11/22

There will be NO MLS Caravan Meeting on Wednesday, November 22. Caravan Meetings will resume on Wednesday, November 29. All are invited to attend and participate in these valuable free marketing sessions for REALTORS held each week at the Masonic Center, 50 W. Duarte Road in Arcadia from 8:30 - 9:30 a.m.

ASSOCIATION OFFICE CLOSED

The AAR Association Office will be closed on Thursday and Friday, November 23 and 24 in observance of the Thanksgiving Holiday.

FREE WINFORMS TRAINING

Wednesday, December 6 learn about WINForms On-line. Training begins at 2 p.m. to 3:30 p.m. at the AAR office and is free to AAR members and \$25 for non-members. Reservations are required to insure the correct number of handouts. Bring your laptop if you have one.

FREE THANK YOU SOCIAL MIXER

Kick back, relax and enjoy meeting with your fellow Affiliates and REALTORS at a FREE holiday Thank You Social Mixer on Wednesday, December 7 from 5 - 7 p.m. at Zapata Vive Restaurant, 101 S. First Ave., Arcadia. Sponsored by the AAR Affiliate and Equal Opportunity Committees, the social will provide light refreshments with time to mix, visit, make new friends or renew previous acquaintances. Put the date on your calendar and see you on December 7!

NEW MEMBER ORIENTATION

Orientation for new members will take place on Thursday, December 7 from 8:30 a.m. - 12:30 p.m. at the AAR office. Please be sure to attend and bring your certificate of completion for the mandatory Ethics course with you to the Orientation.

New Policy as of May 1: \$50 Orientation Deposit will be refunded only if the agent attends the first scheduled Orientation. Questions, call AAR.

FREE HOLIDAY BREAKFAST - Wednesday, December 13

Join with your fellow REALTOR and Affiliate members for a bit of cheer at a special Holiday Breakfast on Wednesday, December 13, beginning at 8 a.m. at the MLS Caravan Meeting at the Masonic Center, 50 W. Duarte Rd. in Arcadia. Let's take time to visit and enjoy each other's company in the spirit of the holiday season. Mark your calendar and plan to attend.

HOPE AWARDS

"Home Ownership Participation for Everyone" entries are now being sought. Deadline is December 1. The HOPE Awards recognizes up to seven organizations and individuals who are making outstanding contributions to increasing minority homeownership. The HOPE Awards were formed to identify and recognize the very best of these programs. The following are the categories: Brokerage, Education, Finance, Project of the Year, Public Policy and Leadership. If you or someone you know fits this category, we encourage you to submit your entry.

MRMLS NEWS

Photos are Mandatory! Listings placed in the MRMLS now require one photo within 10 days.

Non-compliance with this policy will be considered a violation of the MRMLS Data Integrity and will be subject to the Data Integrity citation policy

ARCADIA CITY SIGN ORDINANCE

Brokers and agents are reminded that the City of Arcadia is enforcing their sign ordinance. The ordinance limits the size of the for sale sign and riders, only one open house sign is allowed and never placed in the median and no balloons, flags or banners. Contact the AAR office for a copy of the complete ordinance. Thank you for your cooperation!

NEW C.A.R. LEGAL MEMORANDUM

C.A.R. Member Legal Services has published a revised legal article, Mold and Its' Impact on Real Estate Transactions (November 7, 2006). This is available on the C.A.R. website at www.car.org under Legal and then What's New.

2007 LAMINATED THOMAS GUIDES

The AAR office now has 2007 laminated Thomas Guides in the AAR service center for \$65 plus tax.

AAR REAL ESTATE PRODUCTS

Qualifier Plus IIFX Calculator

Qualifier Plus IIX Calculator

Visit the AAR real estate store and make purchases with your member benefit of below retail suggested price discounts. Each item is discounted for AAR members. The Qualifier Plus IIFX calculator for commercial real estate is priced at just \$63.93 plus tax. The Qualifier Plus IIX Calculator for residential real estate is \$51.96 plus tax. If you cannot find the item you need, we will order it for you with free shipping.

ANTHONY REAL ESTATE SCHOOL

For your convenience, the Arcadia Association carries a full line of home study courses from Anthony Schools. The courses include pre-licensing, first eighteen month courses, broker exam and broker/salesperson C.E. renewal courses. Purchase all your continuing educational courses at the Arcadia Association service center and receive member discounts.

